

Your specialist for financing  
brokerage for residential and  
commercial properties



DIMA as an independent brokerage company is specialized in processing financings for residential and commercial properties.

## Trust

The word “credit” is derived from the Latin words “credere” meaning “to believe” and “creditum” meaning “what is entrusted on the basis of good faith”. Investors and credit institutions have been placing their trust in our professionalism for years and we would like to pass on the trust, that has been acquired to you. We invite you to benefit from our long-term experience and business relationships.

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Dipl.-Ing. (DK) Asger Nielsen  
*Managing Director*



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Dipl.-Kfm. (FH) Dietrich Luckey  
*Managing Director*



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Karsten Kluge  
*Authorized officer*



# Professional financing brokerage

## Preliminary examination

In the beginning your loan request is subjected to a preliminary examination, in which we analyze the strengths and weaknesses. We provide a processing and financing proposal based on our analysis.

## Financing partners

Benefit from our market overview! We select potential lenders and in addition to credit institutions we also include insurance companies and pension funds, taking into account your specifications.

## Contact the market

We contact the market in consultation with you. Prior to this, we structure and prepare your request for financing partners.

## Competition

Attractive conditions are not for free. We organize market competition to achieve your goals.

## Communication

Due to a long history of cooperation with credit institutions we are in contact with the decision makers, with whom we negotiate solutions and terms directly.

## Loan disbursement

We assist with the collateralization and assignation of mortgages, negotiations of trust orders and disbursement of the loan.

## Support

You can contact us at any time with questions about your commitment. We would also be pleased to help you after the loan has been paid out.

Successful loan negotiations  
are the result of clearly coordinated work  
processes, proper timing and  
market competition.





# Our customers

## Customer demographics

Our customer base includes a broad range of national and foreign investors. In addition to real estate companies, housing companies and funds, owning real property in Germany, we also consult

medium-sized companies, private customers and foundations. We assist property developers and project developers with negotiating of credit lines and with establishing new bank connections.

For your real estate financing  
we select the appropriate partner from  
our portfolio of banks, insurance  
companies and pension funds.



We consult in financial topics  
and assist with selling or  
buying a property.

## Our services

### Brokerage of financings

We select the appropriate financing partners and negotiate loans with outstanding conditions.

### Consulting to financing potential

We consult in optimizing your financial structure and the use of existing securities.

### Brokerage of real estates

We procure real property, preferably within our own extensive customer base.

### Processing the due diligence

We support you throughout the entire property purchase process, from the commercial validation to the actual purchase transaction - also in compulsory auctions.





# DIMA as a specialist for financing brokerage for

- Residential properties
- Mixed usages
- Offices and administrations
- Retail properties
- Hotels
- Special usages



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